## **Duane Morin | 210 Abbott Street North Andover, MA 01845 | 617-642-2162**

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# Summary

I am a technical leader and mentor dedicated to fostering collaboration and innovation. My track record of ensuring the robustness and scalability of high-traffic applications is ready to lend itself to the success of a new team. I want to join an organization that values performance, reliability, and collaboration between the technical and business aspects of real-world solutions.

### **Proficiencies**

- Technical Leadership: Software Architecture, System Design, High-Traffic Applications
- Programming Languages: Ruby, Rails, React, Python, Javascript, PHP
- Technologies: Amazon Web Services (AWS), Docker, CICD, MySQL, AI

# **Experience**

# **Principal Software Engineer**

Jobcase, Cambridge, MA | Dec 2015 - Present

- Senior revenue growth team member, leveraged enterprise microservices into multiple
  web applications that maximized revenue and other key company metrics via A/B testing
  for millions of arrivals per day. Responsible for ongoing development, upgrades, and
  standardization of multiple monolith applications (Ruby 3, Rails 7, React, Docker).
- Owned complete overhaul of call center architecture, introducing multiple new revenue streams. Integrated AI to optimize agent productivity.
- Delivered external partner coregistration API, doubling registration volume. Designed and documented API through two major versions including secure key authentication model, business rules engine, all tooling and monitoring.
- Created AMP Email service, an interactive communication channel responsible for 35% total volume, \$1million/yr revenue, and 10x increase in conversions.

#### Staff Architect

Washington Post (Avenue100 Media, Kaplan University) | Nov 2010 - Nov 2015

- Rebuilt legacy .NET job search application in Ruby on Rails, adding A/B testing, call center support, and themed CMS. 15x registration increase, 20x increase in revenue.
- Optimized college search database for performance and SEO. Developed CMS tools. Introduced revenue opportunities through advertising and sponsorships.
- Developed an early massive open online course ("MOOC") directory.
- Created ScholarshipAdvisor iOS app, including API and database management tools.

#### **Service Architect**

Phoenix Technologies, Inc. North Andover, MA | 2008 - 2010

- Developed key site features for the company's lead product, introduced new products, and enhanced the backend architecture.
- Created tool for browsing terabytes of archive data using NoSQL (MongoDB).

### **Chief Architect, Rapid Development Team**

ConnectEdu Boston, MA | 2006 - 2008

- Architect of flagship "e-Transcript" product, Careers and Majors Explorer, and Curriculum Planner. Patent awarded.
- Worked directly with high schools and colleges to integrate various APIs for importing, transforming, and delivering student transcripts.

## **Senior Engineer**

TripAdvisor Needham, MA | 2003 - 2006

 Developed a new in-house email communication platform, increasing volume 5x to 2 million subscribers.

## **Education**

Worcester Polytechnic Institute, 1991 - BS Computer Science; BS Society Technology Studies

## **Accomplishments**

- Patent #20130066798, April 2012 "TRANSCRIPT, COURSE CATALOG AND FINANCIAL AID APPARATUS, SYSTEMS, AND METHODS"
- AWS Certified Cloud Practitioner

# **Projects**

- ShakespeareGeek.com: Online brand dedicated to the works of William Shakespeare. Responsible for all technical maintenance, SEO,and social media marketing. Published two books. Designed merchandise. Spoke in classrooms at various grade levels. https://www.shakespearegeek.com
- finStream.TV: A personal finance TV Channel with a mission to increase financial literacy. Sole technical resource responsible for all site maintenance. Developed streaming TV apps for Roku and Amazon Fire. Created custom Al-enhanced workflows for publishing video content. https://www.finstream.tv